

Good many native sailors would remember them from their early schooling, as they learn these sayings very early in life.

"Still," persisted the consul, "I am perfectly convinced that there was some special reason for the use of the words and that when we find that reason we shall have some additional light thrown on the case. Now, Mr. Wang, I appeal to you. You are the only man in China who can help me out, and I shall never rest content with the evidence until I do."

"Be assured, sir, that I shall do everything in my power to assist you, but, as you well know, these things take time. I hope to see you again in—shall we say a week?"

"A week from tonight, Mr. Wang, and my good wishes go with you."

When Wang Foo reached the home of the basketmaker, where he always stayed while in the settlement of Shanghai, he enjoyed with them the humble evening repast of rice and eggs and pork and cabbage, with some choice Hongkong pickles which they have saved in his honor, and after the tea and pipes he mounted the little stairs to the upper room and gave himself to thought—and work.

A gentle knock was heard at the door, and, opening it, he saw before him little Toy Ching, the basketmaker's son.

"Is the honorable guest very busy just now?" he timidly asked.

"Not at all, little prince; pray enter and be seated."

The lad entered, but reverently remained standing—he would not dare to sit in the presence of the scholar. "Would the venerable elder-born hear him 'back' his morning's lesson?"

"With pleasure. Give me the little book."

It was the eighth chapter of the Analects and the subject was "The Three Duties of a Gentleman." Carefully they went over the words together: "To banish from his bearing all violence and levity; to set his face ever to the truth; to purge his speech of all that is low and base."

"I fear I have greatly worried the teacher," Toy Ching said, as he bowed his thanks and bade his guest goodnight.

"To teach without being weary—is not that true joy?" replied the gentle

scholar as he bade his pupil depart in peace. "Stay a moment; what have you painted on the cover of the book?"

The boy held up the volume to his gaze, and Wang Foo read these golden words:

"The Carp Swims Up the Pool."

The sailor, the stoker, the carp and the pool—what was the mystic spell that had linked these four together? That was the problem and he would begin to try to solve it on the morrow.

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The partitions between the upper stories of the ordinary Chinese houses in the settlement are not always of brick or even of plaster, but of thin boards so full of cracks and knot-holes that they have to be pasted over with paper to secure even a semblance of privacy. This, which would be most objectionable to European tenants, does not seem to disturb the native mind in the least. They seem to accept the condition of things very philosophically, and the fact that domestic squabbles occasionally occur does not in the least affect their serenity of mind, even though several families enjoy the proceedings together. Once in a while, however, things are said and done that if overheard are apt to cause trouble, and such was the case on the evening when the Chang family, at a certain number in the Lucky Star alley, discussed its private plans in the full hearing of the Choo family, who rented the adjoining apartment. Now it happened that the eldest son of the Changs was a close literary rival of the eldest son of the Choo, and they were both soon to take their departure for the great examinations at the capital. To whom would the coveted honor go? To a Chang or to a Choo? Perhaps to one—possibly to neither.

Every encouragement had been given them by their relatives and friends and all sorts of good wishes had been tendered them. They had both burned large quantities of midnight oil in perfecting their studies and, as far as the public mind was concerned, both were equally well fitted for the contest. There remained just one all-important thing, viz.—the consulting of the soothsayer at the temple and the selecting of the lucky day and hour for the departure. This detail

was duly attended to and the young men set off for the capital. It was the last day of the third session, the most critical time of all in the Chinese mind, and the one when they needed the utmost concentration of thought on the literary tasks before them. When Chang, the father, announced to his family in the upper room that he was going to "seek the omen of the golden carp" upon the morrow.

"If the carp swims up the dragon pool, our son will win," he cried; "it is the unerring omen of the gods of literature. If he swims down, he fails. At exactly noon the carp will give the answer."

Through the cracks of the partition the Choo had overheard it all! A hurried secret consultation followed and it was resolved to thwart the plan of the Changs at any cost. Early in the morning Choo, the father, hastened to the Temple of the Golden Carp outside the eastern gate. He sought the head priest and thus addressed him, in the privacy of the inner court:

"Venerable father, which way swims the golden carp tomorrow?" pointing to the rock-work pool before them.

The old priest eyed him carefully. "One cannot tell beforehand the ways and whims of the sacred fish," he answered. "He may swim up; he may swim down; 'tis not for mortals to control him."

"Listen!" said old Choo, as he opened out before him a palm filled with silver coin, "tomorrow at exactly noon, he swims down the pool, not up—you understand?"

The priest's eyes glistened as he saw the coin. He hesitated for a moment, then seized the proffered bribe. "Silver" may sometimes change the course of gold," he said; "is it not so written in the Book of Changes?"

Punctuality was not of paramount importance at the Temple of the Golden Carp, and so it came to pass that it was exactly noon by the ancient timepiece of the temple when the city time was only eleven, and this was also the reason why the aged priest mistook the sailors for the Changs when they presented themselves at the dragon pool.

"That fortune-teller in the other temple is a villain and a cheat," exclaimed the stoker. "I follow my aged father's guidance and seek the omen of the golden carp. If he

swims up, then I slay Jackson—if he swims down, then the second mate slays me! Watch him closely, for my life depends upon it!"

They stood in silence before the pool while the great golden fish lay quietly at the bottom of the water. The old priest seized a gong and struck it twice, then blew a shrill note or two upon a little pipe. The fish suddenly started and, rising almost to the surface, shot down like an arrow to the farther end of the enclosure.

"He swims down! He swims down!" cried the sailors, and, rushing out into the roadway, jumped into their junks and started for the river. Just an hour later old Chang appeared at the Dragon pool and watched the priest go through the same performance. The golden carp swam up.

"The men! The omen! He wins, he wins!" he cried with joy. "My son shall wear the golden button of the second degree; honor at last has come to the family of Chang."

Wang Foo, the consul, and Inspector Gubbins were closeted together in the inner office when the time came to unravel the tale. The man of mystery explained it all. He showed how the stoker's family, after listening to his tale of the mate's cruelty, had made him swear on the altar of his gods to avenge the insult to the family name; how he had decided to meet Jackson somewhere while on shore and fight it out with him, if need be, to the death; how he had been driven at last to consult the great omen of the golden carp and how, when the mate attacked him, he had shrieked out the words, "Swim up the Dragon pool!" fearing the man would drown him in the river. He told the story of the Changs and Choo and how the mistake in time had led the priest to mistake one party for the other, and had saved the day for both.

"Mr. Wang," the consul said, as he rose and took his hands, "you have done a splendid work for truth and justice in clearing up this mystery. We know more about the Chinese people and their ways and thoughts today than we ever did before. I thank you."

"But just how did you get hold of this gold-fish-temple connection with

it?" asked the inspector with some interest.

"Oh, that came about quite naturally. Some teachers in the school my little friend attends told me of it and the sacred fish, and I thought I would look it up. I happened to notice the old clock was an hour off, so that led the old priest, for a few coins, to tell me the story—you see, I was disguised as a brother priest myself and that threw him off his guard."

"And how do they work the gold-fish trick? I mean, how do they make him swim up or down?"

"Oh, I learned that in the old temple at Poochow, where they train them. It takes five years or more to train a carp like that. You see, one blow on the gong means 'Up' and two blow on the gong means 'Up' and two post that supports the gong goes deep into the earth and connects underneath with the pool; this enables the sound to be carried through the water—the fish couldn't hear it through the air—that's what mystifies the people."

"Just one question more, Mr. Wang, if you please, before we part; what earthly connection has all this with the case of the rice-stealing on the wharf, that you showed up so cleverly?"

"Why, you see, that involves some Chinese family connections that you European gentlemen do not often take note of—but which we always particularly inquire into. The wharf-cooler's wife lives next door to the basketmaker's, where I stay, and we heard the whole story from her. In her anxiety to exonerate her husband, she let out the words, 'Those rice-coolies have longer socks on their feet' and this led me to suspect the little bamboo trick, of which I had once heard in Hongkong."

"But why didn't he expose them himself?"

"Gentlemen, his life wouldn't have been worth a Mexican dollar if he had. They were thirty men against one. Times were hard and they were desperate for food—that is all."

"I think, after this, we will weigh the coolies as well as the rice," remarked the inspector. "Eh, Mr. Wang?"

"Yes, and bring your own scales so that they can't tamper with them beforehand!"

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"Such was my crude conviction many years ago. It has been strengthened by my experience in business. I have since elaborated my definition of protection, have strung it out into several thousand words, but I have failed to make it any clearer than was my first thought on the question."

"You have been in politics for more than twenty years?"

"Yes, I was elected an alderman in Saginaw, back in 1895, and re-elected in 1897. Then in 1898 I was nominated for Congress and was successful at the polls, although my opponent was an orator, while I had never made a speech. The district was democratic, but I won by a plurality of 1,700 votes. Since then I have been a candidate ten times and my plurality at each election was larger than in 1898."

"What other public question has attracted your attention?"

"Government ownership of public utilities is one of the greatest problems of the day. I am unalterably opposed to the proposition. It would take an hour for me to tell you why the owning and operating by the government would be any sort of business would be wasteful and dangerous. The government, it is enough to say, can't be economical. It can't be efficient."

"Two sister ships were built for our Navy. They were alike in every particular. A contractor built one for \$16,000,000. The government built the other at a cost of \$21,000,000. Interest, taxes, insurance, drafting and inspection charges were paid, of course, by the contractor. Not one of those items, however, was added to the cost of the ship built by the government."

"It can be shown in every instance that railroads owned and operated by governments have failed to produce good results. Invariably the people have been taxed to meet the deficits incurred in the operation of the roads, although the rates for carrying freight were greatly increased over the rates charged under the system of private ownership. The man who does not travel is taxed to pay the fare of the man who does."

"Now, if the government takes over the railroads permanently, it will also take over all the telegraph and telephone lines in the country, as well as other interests. Last year, 60,000 persons were employed in the different civil branches of the government, 225,000 were employed by the wire corporations and 200,000 by water transportation companies. Here we have, all told, about three millions of real and possible officeholders under the national government."

"Weak politicians in times of campaign excitement would yield to the pressure of such an army of voters. The army of voters would, of course, repay the political party that made the surrender, repay by voting a candidate into the White House and a majority into Congress."

"And the general public itself would pay in money, either through direct taxes or increased rates, the whole cost of the surrender, down to the last cent."

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Millionaire to Be Author of New Tariff Bill

BY JAMES B. MORROW.

SOON people will want to know about Joseph Warren Fordney. Daily they will see his name in Washington telegrams and in the editorial columns of their newspapers. Praise will be given him without stint. Oral eulogies will be laid upon his back and head. "Patriot," one group of his countrymen will shout. "Reactionary," will cry another.

The commotion will be caused by a tariff bill named in his honor, or to his dishonor, as those will say who abhor its schedules. Whatever may happen in the Senate, where the margin between parties will be slender, the House of Representatives in the next Congress can be counted on as being soundly republican.

A tariff bill, therefore, will be written—a bill bristling with the doctrine of protection. The thirteen republican members of the committee on ways and means will do the writing. At their head, as chairman, duly chosen and accepted, will be Mr. Fordney of Michigan.

There may be rumors of republican dissensions, but Mr. Fordney will be chosen—chosen under the rule of seniority and because he knows more about the tariff than will any other republican in the new House of Representatives.

The bill, by custom, will bear his name, although twelve other men will be joint authors with himself. Next year a President is to be elected. Undoubtedly the Fordney bill will be one of the great issues of the campaign.

Naturally, Mr. Fordney himself will figure in the debates on the stump and in the press. Descriptions will not agree. Testimonies will contradict. Judgments will vary. But the facts, no matter what is said, will not change. And some of the facts are herein to be set down, inasmuch as they are interesting and potentially of much concern.

Now, at the very edge of what is to come, it should be stated that Joseph Warren Fordney is not a milk and water man. Politically, is no sissy. What he believes, he believes, not lazily, indifferently or timidly, but openly and often almost riotously. Protection is his main doctrine—not protection minus this or that, but protection plus everything in sight. It is right, as he sees the light, and so the case is closed and his mind made up.

Yet his voice is peaceful ordinarily and his bearing most friendly. "I want to be courteous," he says in Congress, as, with a battle-axe, he cleaves the skull of a disputatious colleague. For fifty years this man has been chopping down trees and sawing them into lumber. A pine is to be felled and he fells it. He has no ill will for the pine, but it must be converted into planks and boards, scantlings and beams.

Nor can there be any compromising or bargaining with the tree. It stands but it must fall and it does fall. In other terms, Mr. Fordney is direct in his physical processes and, therefore, not ambiguous in his statements. "The gentleman is talking nonsense and he knows it," Mr. Fordney once observed, addressing a windy person in the House of Representatives. "Any man with brains enough to grease a gimlet ought to do so and so, he remarked on another day."

"I would say this: I am not a lawyer," and Mr. Fordney waved his right hand in a semi-circle, at still another time, so as to erect an invisible fence around the hundred or so of lawyers who were listening. "And I have no prejudice against members of the legal profession, but I wish that half of

Joseph Fordney of Michigan Will Write Republican Bill to Be Introduced in the Next Congress—His Qualifications for the Work, and the Kind of Bill He Will Write—He Says Government Ownership of Railroads Would Bring About the Most Dangerous Political Machine in the World.

those who sit in this House were business men and not lawyers."

Then he added: "I have seldom, if ever, seen a will drawn by a lawyer that did not complicate the wishes of the deceased." Whereupon the swarm of counselors-at-law who had been nagging him while he was engaged in making a tariff speech busied themselves in other directions.

For the man who demands protection on the products that he grows or manufactures but free trade in the things that he purchases, Mr. Fordney's contempt is measureless, his condemnation without limit. He holds that high wages and cheap goods cannot be simultaneous blessings.

"You promise to reduce prices by one-half," he thundered, one afternoon, aiming his shot at several gentlemen who had been talking nonsense, as he said. "And yet," he went on, "you are going to make this a land of sunshine where milk and honey will flow, where men can sit around in idleness, have more to eat, more to wear, more to say and less to do. We have persons in Michigan who talk the same way, but they are in our asylum for the insane at Kalamazoo."

Wherever he goes, Mr. Fordney carries his torch along, with plenty of matches, so that he may light the way of those who are in the dark, whether they want him to or not. A famous elocutionist had said, and the newspapers had printed it, that he favored a law that would reduce the hours of labor, increase the wages of labor and lower the price of products.

"I don't see why it can't be done," said a barber who was trimming Mr. Fordney's hair. Mr. Fordney gasped once or twice and then lit his torch. "You know more about your own business than about any other man's business," he began. "You will admit that, will you not?"

"Yes," and the barber's scissors were silent, as he looked at the back of Mr. Fordney's head.

"You are working ten hours a day."

"Yes."

"And charge 25 cents for cutting hair."

"Yes."

"To lower the cost of the product of your labor would mean that you would have to lower the price of cutting hair."

"That's so."

"Well, how are you going to work eight hours a day instead of ten, cut men's hair for 15 cents instead of 25 cents and at the same time increase your earnings? Tell me that, will you?"

"Oh, that is not a fair illustration," the barber said.

"But it is one that you know all about and when you figure it out I will listen to you in regard to the product of some other man's labor."

Public characters, fluent of speech, are not always accurate. Having little to say and saying it at length, they both repeat and contradict. Mr. Fordney's most satisfying sport is to track such orators, when they are discussing his favorite subject, and chase them up a tree or under a fence.

Ten years ago he began systematically to study the tariff laws of this and other countries. It was then that he became a member of the committee on ways and means. He can quote



REPRESENTATIVE FORDNEY OF MICHIGAN.

the language of foreign ministers, ancient and modern, and can give the prices of commodities year by year and, in some cases, month by month. Wages, here and abroad, by divisions, such as Europe and America, and under subdivisions, as, for instance, Boston and Manchester, or Pittsburgh and Vienna, can be stated by him offhand.

The epitome of his tariff views is contained in the following sixty-four words: "I know of no interest in the United States that is producing an article for consumption on which article I want to see the duty reduced to a point that would permit the foreigner to come in and enjoy our markets and take them away from our laboring men or deprive our laboring men of their right to produce that article in this country."

By "no interest," he means so he declares, the iron of the north, as well as the cotton of the south. He would have the United States make the goods that are in the shirt of the man in Mississippi and the shoes that are on the feet of the man in Massachusetts. But the law that he would write would be "reasonably, correctly and equitably protective."

Physically, except in the matter of weight, Mr. Fordney belongs to the Grover Cleveland type. He is tall—five and eleven, perhaps—and has gray eyes, a grizzled mustache and a resolute but attractive face. His clothing is of the best and his thin, broad-toed shoes are always blackened. "Sir," says he in the House of Representatives, addressing the Speaker, and the habit and the word have become a part of his outside conversation. His age is sixty-five, but he looks younger. This is the story that he told the writer:

"My father," he said, "was an Indiana farmer. There were thirteen boys and girls in his family, I being the youngest, and there have been thirteen children in my own family. Indiana, during my childhood, was a wild country. We lived in a wooded region and my father between crops ran a sawmill and a gristmill. He would start the upright saw through a log of poplar, walnut or oak and then go to the other part of the mill, where wheat was being ground into flour or corn into meal. I would

watch the log and call him before it was sawed through."

"Country schools were poor and far apart. My education was sadly neglected. When I was fifteen, we moved to Saginaw, Mich. I had worked in Indiana on what is now known as the Big Four railroad, plowing the right of way, with two teams of horses, and operating a scraper. The contractor paid me \$10 a month."

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"During my first winter in Michigan I received \$15 a month as chore boy for a cook in a lumber camp. The second winter I did the cooking myself, in which branch of the lumber industry I worked for three seasons. Then I became a chopper in the woods. Indeed, I learned to do everything around a camp, from cooking to chopping, and from hauling logs to floating them down rivers."

"Back in Indiana I had seen poplar and walnut grow greatly in value. Before a railroad was built through our country forests were practically useless. Lumber could not be sent to market. With the railroad came sawmills and men looking for bargains."

"I thought about the change I had seen in Indiana and concluded that a similar change would occur in Michigan sooner or later. So I decided to make lumbering my business and to learn how to estimate standing timber. I spent my summers, therefore, in journeys of exploration and became a good judge of pine forests."

"With a tent and a supply of food on my back, I would travel for a week or ten days in the woods and make notes about the timber I had examined, estimating its quality and quantity and reporting to the men who had hired me."

"For this work, done only in summer, I was paid from \$5 to \$8 a day. Naturally, I wanted to own some pine land of my own. I had no money, however. Married at the age of twenty, with a family coming on and with days during which I had no employment, the accumulation of capital was practically impossible."

"The future did not look promising, but my fortune turned suddenly. A wealthy man said he would supply the money, if I would supply the skill, and make me his partner in the business of buying and selling standing timber. I was to draw \$1,800 a year and expenses and to receive half the profits. The partnership was profitable and for the first time in my life I knew how it felt to have plenty of money in my pocket."

"Presently I engaged in what is called the logging branch of the lumber industry. I bought pine land, cut the trees and had the logs sawed at mills owned by others. Later, I had mills of my own. Thereafter, I had a share in all of the profits, from the standing tree, which I estimated, to the sawed lumber waiting to be sold to some customer."

"I was engaged in the lumber business of Michigan for many years. Before all the forests in that part of the country were cut, I made investments elsewhere. I am interested now in a large Mississippi enterprise and in two logging projects in the state of Washington."

"How long," Mr. Fordney was asked, "have you been interested in the tariff question?"

"I can't remember the time when I wasn't a republican and a protectionist," he answered. "In their early married life my parents for a short time lived in Virginia. While I was a child I heard my mother tell of a neighbor

who whipped his slaves. I wrongly thought that all planters were guilty of that practice."

"Although my father was a democrat, he believed in the integrity, the patriotism and the wisdom of Abraham Lincoln. So I grew up a Lincoln boy and from reading his speeches and hearing my mother talk I became a republican. The tariff also was discussed in my presence."

"I thought the subject over and came to this conclusion: If a saw is made in England and sold in the United States, then the man who makes the saw will be an Englishman, whereas he ought to be an American. 'Money,' I said to myself, 'should be kept at home.'"

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